

Base: Yachthaven Marina NE Phuket, approx. 15 min. from the Phuket International Airport
Details of all the above yachts can be found on our website <http://www.phuket-yachts.com>

Managed fleet Price List valid until June 2012

Prices are per day (noon to noon) in Euros

High season
17 Dec to 15 Mar

Shoulder season
01 Nov to 17 Dec
15 Mar to 01 May

Low season
01 May to 01 Nov

Bareboat Catamaran (with Thai engineer min. 1 day)

Lagoon 450 (2012) **	1250	990	800
4 double + 2 single crew cabins, 4 shower/toilet ensuite Thai engineer to join for 1 day minimum is mandatory.			

Bareboat Catamarans

Lagoon 400 (2012) **	999	713	499
4 cabins, 4 ensuite			
Lagoon 380 (2011)	790	680	450
4 cabins, 2 shower/toilet			
Lagoon 380 Premium (2008)	750	640	400
4 cabins, 2 shower/toilet			
Seawind 11.60/38ft (2007)	730	620	380
4 cabins, 2 shower/toilet			

Bareboat Premium Line Monohull Yachts

Bavaria 32 (2011)	390	300	200
2 cabins, 1 shower/toilet			
Bavaria 33 (2007)	390	300	200
2 cabins, 1 shower/toilet			
Bavaria 34 (2008)	420	320	220
2 cabins, 1 shower/toilet			
Bavaria 36 (2011)	490	390	250
3 cabins, 1 shower/toilet			
Bavaria 37 (2007)	460	360	230
3 cabins, 1 shower/toilet			
Bavaria 38 (2008)	480	380	240
3 cabins, 1 shower/toilet			
Bavaria 40 (2008)	550	450	280
3 cabins, 2 shower/toilet			
Bavaria 45 (2011)	720	600	400
4 cabins, 3 shower/toilet			
Bavaria 46 (2006)	630	510	320
4 cabins, 2 shower/toilet			
Bavaria 46 (2008)	670	550	340
4 cabins, 2 shower/toilet			
Bavaria 50 (2008)	720	600	400
5 cabins, 3 shower/toilet			
Bénéteau Cyclades 50.5 (2007) **	720	600	400
5 cabins, 3 shower/toilet			

Bareboat Value Line Monohull Yachts

Jeanneau Sun Odyssey 40 (2001)	400	300	200
4 cabins, 2 shower/toilet			
Jeann. Sun Odyssey 42 (1998 refit '08)	440	340	240
4 cabins, 2 shower/toilet			
Bén. First 45f5 (1990 refit 2006)	450	350	280
3 cabins, 2 shower/toilet			

** **Air-conditioning option:** extra charge of Euro 5 excluding diesel per running hour, for usage of generator: needed to run air-con, flat screen TV, microwave (& water maker, Lagoon 450 only). Individual controlled air-conditioning in all cabins & saloon. Only available on the Lagoon 450 & Beneteau Cyclades 50.5!

Note: Prices can change without prior notice.

General Terms and Conditions

Minimum charter duration 3 days, Christmas and New Year period minimum 7+ days.

Takeover and re-delivery is possible every day. Takeover and redelivery time is 12:00 noon. 1 Charter day = 24 hours. All local taxes and Thai VAT included.

Regattas – special conditions apply. To be quoted separately.

Discounts

Charters of 8 days or more -5% of total charter price

Charters of 14 days or more -8% of total charter price

Charters of 21 days or more -10% of total charter price

Repeater-Discount 5%

Included in charter-rate:

Full water tanks, tender & outboard engine, safety equipment, navigation equipment, cruising guide, autopilot, GPS/chart plotter, bimini-top, linen, bedding & towels (1 set per week), galley & domestic equipment, cooking gas, first-aid & tool kit, snorkeling equipment, cleaning of yacht. All local taxes & VAT are incl. All yacht models from year 2006+ are equipped with solar panels, extra battery & davits! Lagoon 450: Thai engineer included in the price for first 24 hrs of the cruise (mandatory)

Not included in charter-rate:

Fuel, Transfers, National Park fees

Optional items

Spinnaker/cruising chute	€25 per day (Bavaria 32, 33, 34, 38, 45 & 46/2008, Jeanneau 40 & 42, Beneteau First 45, Beneteau 50.5, Lagoon 380) € 50 per day on the Lagoon 450
Skipper:	€ 120 per day
Lagoon 450: Thai engineer	€ 25 per day from 2 nd day onwards. Optional to book.
Cook:	€ 90 per day
Netting around yacht:	€ 100 per charter
Kayak:	€ 20 per day
Provisioning service:	€ 90 service fee, provisions payable as per sales receipts.
Airport/hotel transfers:	Dependant on number of person and hotel / yacht location from €15 to €40 per car or minibus

Terms

25 % of charter fee due at reservation of the charter

25% of charter fee due 3 months prior to charter

Balance 50% due 40 days prior to charter start date.

Cancellation fees

If the charter is cancelled more than 12 weeks prior to charter 25% of charter fee

Between 12 to 8 weeks: 50% of charter fee.

Between 8 to 4 Weeks: 80% of charter fee.

Less than 4 weeks: 100% of charter fee.

Damage deposits in Euros.

€2'500 - First 45f5, Bavaria 32, 33, 34, 36, 37, 38, 40 Jeanneau 40, 42

€3'000 - Bavaria 45, 46, 50, Beneteau 50.5, Seawind 1160 & Lagoon 380

€4'000 - Lagoon 450

Cash or credit card VISA/MasterCard (not AMEX).

Sailing experience required

The skipper of the yacht must have skipper experience on +/- similar size yacht for minimum 3 years

Crewed Yacht Charters

If you wish to be pampered by a fully crewed yacht charter, just sitting back and enjoying the world's most beautiful cruising grounds then contact us. We work with Phuket's best crewed charter yachts, power or sail from 30 to 120ft, and as we know each yacht & crew personally, we can offer you a top service. Whether you are looking for a budget yacht or the most luxurious, our aim is always to match our customer to the ideal yacht.

The Lagoon 450 & Beneteau Cyclades 50.5 offer optional air-con & generator and may be ideal for your crewed yacht clientele.

New Yacht Sales

Elite Yachting is the Distributor for **Bavaria Yachts** in Thailand and Malaysia. Contact us for more details on these magnificent quality German yachts at very affordable prices.

In addition we represent **Seawind Catamarans** in Thailand, Malaysia and Singapore and **Nautitech Catamarans** in Thailand.

Galeon Motor Yachts are available in the sizes from 26 to 78 ft. Planning yachts with or without flybridge.

More details under <http://www.phuket-yachts.com/en-yacht-sales.htm>

Charter Yacht management

If you own or are planning to own a sailing yacht and wish to put it into charter, we offer a full charter yacht management service ensuring that your investment achieves maximum returns while preventative and planned maintenance ensures the preservation of your asset. Contact us for more details on our yacht management program.

Regattas

Some of our bareboat yachts are equipped with spinnaker, pole and genaker, which we offer for charter in several regattas around the South East Asian region.

Please see <http://www.asianyachting.com/asiancalendar.htm>

If you are looking to get the best out of your regatta, we also offer bareboat charter with an owner's representative. You'll still skipper the yacht, but the owner will support you with inside knowledge about the region as well as the yacht. You can make them a crew member or just a spectator.

To charter one of the faster yachts, you and the majority of your crew needs to have regatta experience. Please check with us for availability!

All our yachts equipped with cruising chute or spinnakers are available for following regattas:

- Six Senses Phuket Raceweek 20 – 24 July 2011, see www.phuketraceweek.com/
- Phuket Kings Cup Regatta 3 – 10 December 2011, see www.kingscup.com