

Charter Price list: Winter from Nov 2011 to March 2012

Base : **GRAN CANARIA, PASITO BLANCO**

Prices in Euro/ Week , **cleaning** , vat and insurance included

Yacht	17. December 2011 till 06 January 2012 and 28. January till 02. March 2012	OFFER 26 november till 16 december 2011 from 07 till 27 January 2012	One-Ways Mallorca - Gran Canaria and Gran Canaria - Mallorca	
Beneteau Oceanis 50 Family VALERIA 2 - 2011 6 Cabins 12+1 persons, 4 heads	2695 €	2.495 €	Mallorca - Gran Canaria 06. - 24. November 2011 Gran Canaria - Mallorca 04. - 22. March 2012	3.395 € 2.495 €
Bavaria 46 Cruiser TAO - 2008 4 Cabins 8+1 persons, 2 heads	2.495 €	2295 €	Mallorca - Gran Canaria 06. - 24. November 2011 Gran Canaria - Mallorca 04. - 22. March 2012	3195 € 2.395 €
Beneteau Océanis 43 ENNA - 2008 4 Cabins 8 + 2 persons, 2 heads	2.295 €	1.995 €	Mallorca - Gran Canaria 06. - 24. November 2011 Gran Canaria - Mallorca 04. - 22. March 2012	2.895 € 2.295 €
Beneteau Océanis 40 SARAH - 2009 3 Cabins 6 + 2 persons, 2 heads Bowthruster.	1995 €	1.795 €	Mallorca - Gran Canaria 06. - 24. November 2011 Gran Canaria - Mallorca 04. - 22. March 2012	2.700 € 2.100 €
Beneteau Océanis 40 ICARO - 2009 3 Cabins 6 + 2 persons, 2 heads	1995 €	1.795 €	Mallorca - Gran Canaria 06. - 24. November 2011 Gran Canaria - Mallorca 04. - 22. March 2012	2.700 € 2.100 €

Check-in: At the Base! - Saturday 5 PM - or earlier, if the yacht is ready for boarding.

Check-out: Friday until 5 PM at the base with filled up diesel deposit. Overnight possibility on board until Saturday 8.30 AM

Security deposit: On the spot the client can choose between:

1. **2500 €** by Visa- or MasterCard/ Eurocard.
2. Or You may choose the Yacht Damage Waiver 150 € (non refundable and to be paid in cash). Upon availability. By contracting the yacht damage waiver the security deposit will be **reduced to 390 €**

Please note: The damage waiver can not be contracted for one-way-charters

Included in the price: dinghy, EPIRB, RADAR, radar transponder, autopilot, GPS-plotter with chartchip, bimini top, sprayhood, mooring fees **at checkin- out**, filled diesel (to return full)and outborder , Full water deposits and gas bottles. Furling genoa, anchor windlass, complete electronics, VHF, SSB radio or Thuraya satellite phone,

CLEANING* :The price includes the obligatory final cleaning which is payable at the charter base during the check-in.

All discounts are calculated on base of the charter price LESS the cleaning.

The agency's commission is calculated from the charter price LESS the cleaning.

CLEANING: **2-3 CABINS: 100 C** **4 CABINS:120 C** **5 CABINS AND CATAS: 130 C**

Optionals (to be paid on the spot in cash):

Outboard engine: 60 C

Skipper (optional): 150 € / day + provisioning

Bedlinen: 10 €/ kit

(mandatory, if the crew does not provide their own bedsheets – with own sleepingbag only 1 bedsheet is mandatory: 5 €)

Large bath towel: 5€.

Transfer: The easiest way is to take a local taxi.

Discounts

Early booking before **31st of July 2011:** 10% Boat show discount: 5 % 2 or more yachts: -5%

Viva Charter repeater clients: 5% 2-week-charter: -5 % 3 or more week-charter: -10%

(Please note, that we let a maximum discount of 10% + 5%)

Payment conditions:

50% on booking the yacht - 50% one month before the charter (or in cash on the spot, if advised in advance)