

## YACHT CHARTER PRICE LIST 2012

**PALMA DE MALLORCA** Base: Paseo Marítimo, La Lonja Marina Charter.

Prices in Euro / Week, including vat, Cleaning and insurance	from 1. Jan. till 30. March	From 31 March till 27. April		from 28. April till 25. May		from 26. May till 29. June	from 30. June till 27. July	from 28. July till 17 Aug
	from 20. Oct. till 31. Dic.		from 06. till 19. October		from 22. Sept till 05.Oct		from 18. August till 21. Sept	
<b>Motor Yachts</b>								
<b>BAVARIA 33 SPORT (2008)</b> Mikinturri - 2 double cabins + 2Pers in Saloon. 8 Pax,1 WC, 2 x Diesel 190 hp	1995 €	2395 €	2495 €	2495 €	3800 €	4295 €	4795 €	4995 €
<b>Catamarans</b>								
<b>Lagoon 400 (2011)</b> Hipatia 4double +2Single cab+saloon : 8 + 1 + 1 + 2 berths , 4 Heads	1895 €	2395 €	2950 €	2850 €	3495 €	4395 €	4595 €	5495 €
<b>Lagoon 421 (2011)</b> Bellvista -4 cab. double+ 1 single.+ saloon : 8 + 1 + 2 berths, 4 wc	1895 €	2495 €	2995 €	2995 €	3995 €	4595 €	4795 €	5990 €
<b>Lagoon 380 (2009)</b> Buda Dreams-4 double + 2 Single cab. 8 + 1 + 1 berths , 2 Heads	1795 €	2295 €	2830 €	2730 €	3385€	3950 €	4095 €	4950 €
<b>Lagoon 440 (2008)</b> Coe -4 double cab. + 2 single cabs +saloon:8 + 1 + 1 + 2 berths, 4 wc	1995 €	2795 €	3595 €	3495 €	4495 €	5395 €	5695 €	6990 €
<b>Fountaine Pajot Bahia 46 (2007)</b> Cariro 3 - 4 double cab. + 2 single cab. 8 + 1 + 1 + 1 + 1 berths, 4 heads	1995 €	2595 €	3395 €	3395 €	3995 €	5195 €	5495 €	6795 €
<b>Fountaine Pajot Bahia 46 (2006)</b> Cariro 2 - 4 double cab. + 2 single cab. 8 + 1 + 1 + 1 + 1 berths, 4 heads	1995 €	2595 €	3395 €	3395 €	3995 €	5195 €	5495 €	6795 €
<b>Monohulls</b>								
<b>Bavaria 40 cruiser (2010)</b> Arwen - 3 double cab, 2 heads 6+ 1 berths, furling main, bow thruster	1395 €	1850 €	1790 €	2150 €	1995 €	2675 €	2795 €	3390 €
<b>Beneteau Océanis 40 (2009)</b> Icaro - 3 double cab., 2 heads 6 + 2 berths; furling mainsail	1395 €	1850 €	1790 €	2150 €	1995 €	2675 €	2795 €	3390 €
<b>Beneteau Océanis 40 (2009)</b> Sarah - 3 double cab., 2 heads 6 + 2 berths; furling mainsail	1395 €	1850 €	1790 €	2150 €	1995 €	2675 €	2795 €	3390 €
<b>Beneteau Oceanis 43 (2008)</b> Enna - 4 double cab, 2 heads, 8 + 2 berths, furling main, bow thruster	1695 €	1990 €	1895 €	2395 €	2495 €	3095 €	3395 €	3995 €

<b>Prices 2012 (2nd page)</b> <b>Viva Yacht Charter &amp; Broker</b> Basis: <b>Palma de Mallorca</b> <b>Monohulls</b>	from 1. Jan. till 30. March	From 31 March till 27. April		from 28. April till 25. May		from 26. May till 29. June	from 30. June till 27. July	from 28. July till 17. Aug..
	from 20. Oct. till 31. Dic.		from 06. till 19. October		from 22. Sept till 05.Oct		from 18. August till 21. Sept.	
<b>Beneteau Oceanis 43 (2009)</b> Spica – 4 double cab., 2 heads, 8 + 2 berths, furling main, bow thruster	1695 €	1990 €	1895 €	2395 €	2495 €	3095 €	3395 €	3995 €
<b>Bavaria 46 Cruiser (2008)</b> Tao – 4 double cab., 2 heads 8 + 1 berths, furling main, bow thruster	1790 €	2195 €	2150 €	2550 €	2995 €	3395 €	3595 €	4270 €
<b>Bavaria 50 Cruiser (2008)</b> Fora Nirvis – 5 double cab., 3 heads 10 + 1 berths, furling main, bow thruster	1895 €	2795 €	2795 €	2995 €	3395 €	4095 €	4095 €	5395 €
<b>Bavaria 50 Cruiser (2008)</b> Maysoon – 5 double cab., 3 heads 10 + 2 berths, furling main, bow thruster	1895 €	2795 €	2795 €	2995 €	3395 €	4095 €	4095 €	5395 €
<b>Beneteau Oceanis 50 family (2011)</b> Valeria 2 – 5 Double cab + 1 indiv, + saloon: 13 berths, 4 heads, furling main, bow thruster...	1895€	2895 €	2995€	3295€	3595€	4295€	4495€	5895 €

**Check-in:** At the Base! – Please do not come to the office! Please, print the map of the base to be found on our website. Saturday at 5 p.m. or earlier if the yacht is ready for boarding.

**Check-out:** Friday until 5 p.m. at the base with filled up diesel tank. Overnight possibility on board until Saturday 8.30 AM

**Security deposit: On the spot the client can choose between:**

- 2500 € by Visa or MasterCard/ Eurocard
- Or You may choose the Yacht Damage Waiver 150 € (non refundable and to be paid in cash). Contracting the yacht damage waiver the security deposit will be **reduced to 390 €**. Depending on the availability. Not possible for Motor yachts bareboat and one-way to/from Canary Islands.

**Included in the price:** dinghy, autopilot (except motor yachts), GPS-plotter with chart chip, bimini top, sprayhood, mooring fees at the base, filled diesel (return full) and outboard, full water deposits and gas bottles. Furling genoa, anchor windlass, complete electronics, VHF, Wi-Fi at the base, cockpit cushions,

**\*FINAL CLEANING:** The price includes the obligatory final cleaning to be paid at the charter base during the check-in. All the discounts are calculated on base of the charter price LESS the final cleaning. The intermediaries commission is calculated based on the charter price LESS the final cleaning.

**CLEANING: 2-3 CABINS: 100 € 4 CABINS:130 € 5 CABINS AND CATS: 140 €**

**Optional Extras (to be paid on the spot in cash):**

Outboard engine: 90 €

Skipper (optional): 150 € / day + provisioning; Bed linen: 10 €/ kit (mandatory, if the crew does not provide their own bed sheets with own sleeping bag only 1 bed sheet is mandatory: 5 €); Bath towel: 5€.

Pets are not allowed on board, thank you.

**Transfer:** The easiest way is to take a local taxi

**Discounts**

Early booking before **31<sup>st</sup> of January 2012:** -10% | Boat show discount:-5% | 2 or more yachts: -5%

Viva Charter repeater clients: -5% | 2 charter weeks: -5% | 3 or more charter weeks: -10%

(Please note, that we let a maximum discount of -10% - 5%)

**Payment conditions:**

50% when booking the yacht - 50% one month before the charter (or in cash on the spot, if advised in advance)