



DREAM YACHT CHARTER

Pricelist 2011 / 2012 in EURO

Dream Yacht Caribbean

Martinique (Marina Le Marin), Guadeloupe (Marina Bas du Fort), St Martin (Marigot, Marina Port La Royale)



Rates in EURO per night

Yacht Type	Cab.	Pass.	22/12-05/01	21/01-13/04	06/01-20/01 14/04-02/06 27/10-21/12	03/06-26/10	Deposit
Catamarans SuperPremier							
Catana 42 (2011/2012)	4	8	996	716	574	416	7 000
Catana 47 Custom (2011)	4+2	8/10	1221	934	693	603	8 000
Catana 47 Carbon Infusion (2011/12)	4+2	8/10	1282	981	728	633	8 000
Catana 50 Carbon Infusion (2011/12)	5	8/10	1528	1199	897	766	9 000
Catamarans Premier							
Catana 41 OC (2009)	4	8/9	906	651	499	378	7 000
Catana 41 OC Owner version (2010)	3 + 2	6/8	906	651	499	378	7 000
CATANA 47 CUSTOM (2010)	4+2	8/10	1110	850	630	550	8 000
Catana 50 OC (2009/10)	5	8/10	1323	1038	777	663	9 000
Catamarans							
Catana 43 OC (2006/07)	4+2	8/10	906	651	499	378	7 000
Catana 47 OC (2006/07)	4+2	8/10	1021	789	583	504	8 000
Catana 50 OC (2008)	5	8/10	1257	987	740	630	9 000
Catana 52 OC (2007)	5	8/10	1257	987	740	630	9 000
Monohulls							
Harmony 38 (2008/09)	3	6/8	420	320	225	190	3 000
Harmony 42 (2008/09)	3	6/8	482	356	252	210	3 000
Harmony 47 (2008/09)	4	8/10	577	436	315	249	5 000
Harmony 52 (2008/09)	5	10/12	791	608	390	339	5 000
Cleaning: to be added to the above daily rates a per charter cleaning fee of Monohulls: up to 38': € 135.-, from 39' to 45': € 165.-, from 46' to 49': € 190.-, 50' and over: € 210.- Catamarans: up to 40': € 210.-, from 41' to 45': € 230.-, from 46' to 49': € 250.-, 50' and over: € 275.- Starter Pack: mandatory extra to be added to the above daily rates a set fee of € 38.50 per charter. The pack includes: 1 bottle of rum, 2 limes, sugar, 1 pack of 6 Coke cans, 1 gallon Water, 1 small bottle of washing up liquid, 1 dish cloth/sponge, garbage bags, 1 roll of paper towels, 1 box of matches, 1 roll of toilet paper in each head							

SuperPremier Yachts: than 12 months old from their first charter date, dinghy with 6hp outboard engine & 9,8 hp on Catana 50 Carbon Infusion

Premier yachts: less than 3 years old from their first charter date

Standard yachts: dinghy with 5hp outboard engine

On Harmony 52: water maker

On Catana 41 OC : gennaker, solar panels and water maker

On Catana 42: gennaker, solar panels and water maker

On Catana 43 OC : gennaker, solar panels and water maker

On Catana 47 OC: gennaker, solar panel, water maker, generator and air conditioning

On Catana 47 Custom: gennaker, solar panel, water maker, generator, air conditioning, electric winch

On Catana 47 Carbon Infusion: gennaker, solar panel, water maker, generator, air conditioning, electric winch



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On Catana 50 Carbon Infusion: gennaker, solar panel, water maker, generator, air conditioning, electric winch, .60m semi rigid dinghy with 9,8hp outboard engine
On Catana 50 & 52 OC: gennaker, solar panel, water maker, generator and air conditioning, electric winch, 3.60m semi rigid dinghy with 9,8hp outboard engine

The rates include

First & last night at the Dream Yacht Charter pontoon ♦ autopilot ♦ GPS ♦ CD-player & cockpit speakers ♦ dinghy & outboard engine ♦
 2 sets of linen, towels, beach towels per person/week ♦ snorkelling gear ♦ Dream Yacht Charter Guarantee

The rates do not include

Cancellation insurance ♦ transfers airport-base-airport ♦ diesel, fuel and water

The above rates apply for charters of 7 nights minimum

Short Term Cruise (not available in period from 18/12 to 07/01)

Journey	Surcharge on the daily rate
3 Days / 2 Nights	+ 100 %
4 Days / 3 Nights	+ 50 %
5 Days / 4 Nights	+ 35 %
6 Days / 5 Nights	+ 15 %
7 Days / 6 Nights	+ 10 %

Embarkation 17h30 / Disembarkation 11h00

Early boarding at 12h00 (noon) = 50% of the daily rate

Long term discount	5% on any charter from 13 nights to 20 nights ♦ 10% from 21 nights to 27 nights ♦ 15% from 28 nights or more
Early booking discount	5% for any charter booked and down paid 180 days or more prior departure date
Repeater discount	5% for any repeat client
Boat show discount	5% for any charter booked on a boat show
Group discount	5% for at least 5 yachts booked

(On the top of the long term discount only three discounts can be cumulated)

Low Season Promotion from 02/06 to 15/12 (cumulative only with repeater discount)

Monohulls & Catamarans 10 days at the price of 8, 14 days at the price of 11, 21 days at the price of 16, 28 days at the price of 22

Options: All extras and options paid locally – on spot – are subject to a surcharge of 10%

Windsurf Martinique	€ 20.-/night, € 120.-/1week, € 200.-/2 weeks, € 280.-/3 weeks
Windsurf Guadeloupe	€ 240 €/week (beginner) / € 320.- (confirmed / harness incl)
Windsurf St Martin	€ 40.- / night, € 270.-/1 week, € 520./ 2 weeks, € 800.- / 3 weeks
Kayak	€ 20.-/night, € 120.-/1week, € 200.-/2 weeks, € 280.-/3 weeks
Fishing rod	€ 15.-/night, € 100.-/1week, € 160.-/2 weeks, € 200.-/3 weeks
Children safety net	€ 200.-/charter
15 hp outboard engine	€ 35.-/night (possible for catamarans only)
Any crew change during the charter is subject to € 200.- additional cost	

Skipper	€ 180.-/night + provisioning
Hostess/Cook	€ 140.-/night + provisioning

Full board

1 to 4 guests on board	€ 45.-/person/night
More than 4 guests on board	€ 40.-/person/night

Transfers

Fort-de-France airport – Martinique base

1 - 4 persons € 155.-/Round trip
5 – 14 persons + € 20.-/each additional person/Round trip
15 -18 persons € 360.-/Round trip
19 persons and over + 20 €.-/each additional person/RT
One way transfer cost: 50% of the round trip cost

Pointe-à-Pitre airport – Guadeloupe base

1 – 4 persons: € 70.-/Round trip
5 – 7 persons: € 180.-/ Round trip
+ € 26.-/each additional person/Round trip

One way transfer cost: 50% of the round trip cost

Juliana airport – St Martin base

1 – 4 persons: € 70.-/Round trip
+ € 18.- /each additional person/Round trip

One way transfer cost: 50% of the round trip cost

All-consumables-included-package

Harmony 38 € 25.-/night
Harmony 42 € 30.-/night
Harmony 47 € 35.-/night

Harmony 52, Catana 41 OC, 42 & 43 OC € 45.-/night
Catana 47 OC & Custom, 50 OC & 52 OC € 60.-/night

All our yachts are delivered to you with full tanks of fuel (yacht & dinghy), full tank of water, 1 bottle of cooking gas in duty + 1 spare bottle. You have to re-deliver the yacht with full tanks of fuel and water. If you choose our package, all starting consumables are included plus any re-fill of water at our Dream Yacht Charter Pontoon during your charter.

Diving Gear

Martinique

Compressor: € 202.-/1week, € 445.-/2 weeks, € 462.-/3 weeks
Block 6 L: € 30.-/1week, € 50.-/2 weeks, € 68.-/3 weeks
Block 12 L : € 38.-/1week, € 65.-/2 weeks, € 88.-/3 weeks
Pressure reducer : € 46.-/1week, € 77.-/2 weeks, € 105.-/3 weeks
Stab : € 55.-/1 week, € 90.-/2 weeks, €125.-/3 weeks
Weights belt : available free of charge if rental of other gear

In any case clients will have to sign a distinct contract on spot with subcontractor.

Guadeloupe

N/A
N/A
€ 65.-/1 week, € 100.-/2 weeks, € 130.-/3 weeks
€ 40.-/1week, € 73.-/2 weeks / € 105.-/3 weeks
€ 40.-/1 week, € 73.-/2 weeks / € 105.-/3 weeks
€ 20.-/1 week, € 30.-/ 2 weeks / € 35.-/3 weeks

St Martin

N/A
N/A
€ 50.-/1 week, € 66.-/2 weeks
€ 70.-/1 week, € 100.-/2 weeks
€ 42.-/1 week, € 70.-/2 weeks
€ 10.-/1 week, € 15.-/2 weeks

Security Insurance

Catana 50 OC & 52 OC
Catana 47 OC & Custom
Catana 41 OC, 42 & 43 OC,
Harmony 52
Harmony 38, 42 & 47

The security insurance is mandatory in case of a skippered charter. Not available for regattas & races.

€ 60.-/night (minimum € 420.-/charter) + a reduced refundable deposit of € 750.- at the base
€ 50.-/night (minimum € 350.-/charter) + a reduced refundable deposit of € 750.- at the base
€ 40.-/night (minimum € 280.-/charter) + a reduced refundable deposit of € 650.- at the base
€ 35.-/night (minimum € 245.-/charter) + a reduced refundable deposit of € 550.- at the base
€ 30.-/night (minimum € 210.-/charter) + a reduced refundable deposit of € 500.- at the base

Security Deposit

To be paid at the base upon embarkation by bank certified cheque, cash, traveller cheques or credit card (Visa and MasterCard only)
If paid by credit card the client should contact his/her bank previously and let them know about the transaction. Should the refundable full security deposit by credit card be refused at the time of embarkation, client will be obliged to subscribe the non refundable security insurance.

One way fees in €	St. Lucia	St. Vincent	Union	Barbados	Grenada / Trinidad	Guadeloupe	Antigua	St. Barth / St. Martin	Tortola	Caracas	Martinique
Martinique	550	750	975	1 250	1 250	600	885	1 365	1 560	2 500	
Guadeloupe	845	975	1 235	1 200	1 430		585	900	1 170	3 000	600
St Martin	1 300	1 690	1 690	1 690	1 690	900	650	500	845	3 000	1 300

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Martinique (Marina Le Marin), Guadeloupe (Marina Bas du Fort), St Martin (Marigot, Marina Port La Royale)

Race / Regatta Package

Heineken Regatta	St Martin, 01/03 – 04/03/2012	€ 1 100.-
Antigua Sailing Week	Antigua, 29/04 – 04/05/2012	€ 1 300.-
BVI Spring Regatta	Tortola, 26/03 – 01/04/2012	€ 1 100.-
RORC Caribbean 600	Antigua, departure 20/02/2012	€ 1 300.-

The Regatta Package includes Briefing before the race, preparation and gauging of sails, registration, technical assistance during the race **
** technical assistance during the race valid only for Heineken Regatta, Antigua Race Week and BVI Spring Regatta, not valid for RORC Caribbean 600

Race / Regatta Surcharge

Up to 42'	€ 1 400.-
43' to 50'	€ 1 500.-
51' and over	€ 1 600.-

Race / Regatta Conditions

Min. charter duration is 10 nights
Only the long term discount is applicable, no other discounts are possible
One way/delivery fees have to be paid

Race / Regatta Deposit

A special race deposit (double than for normal bookings) will be required and has to be paid to the DYC Head Office by bank transfer before departure. This special race deposit is applies during the regatta period.

Payments

50% of the charter fee to confirm booking
50% of the charter fee plus all booked options 45 days before embarkation

Cancellation fee

More than 90 days	€ 350.-
Between 89 to 60 days before charter start	25% of the charter fee (without options)
59 days and less before charter start	100% of the charter fee (without options)

Dream Yacht Charter guarantee:

All our yachts are very well maintained and undergo regular technical checks. Should a technical failure happen despite our highly professional maintenance, we commit ourselves to repair the failure in the next 4 hours following your call at the base during working hours (8 am to 5 pm). If you loose more than 4 hours (during working hours) we will refund you one full day. If the repair takes more than 1 day, we will provide you with a similar boat or refund you on a pro rata basis. In case of emergency you can rely on our hot line, at any time, 7 days a week.

Rates in EURO per night

Yacht Type	Cab.	Pass.	22/12-05/01	21/01-13/04	06/01-20/01 14/04-02/06 27/10-21/12	03/06-27/10	Deposit
Catamarans							
Lagoon 420 (2009)	4 + 1	8/9	930	700	550	465	5 000
Lagoon 440 (2008)	4 + 2	8/10	980	735	580	490	5 000
Lagoon 440 (2008)	4 + 1	8/9	980	735	580	490	5 000
Lagoon 500 (2009)	5 + 1	8/9	1380	1150	900	850	6 000
Lagoon 500 Sup (2007)	5 + 1	8/9	1518	1265	950	895	6 000
<p>Cleaning: to be added to the above daily rates a per charter cleaning fee of Monohulls: up to 38': € 135.-, from 39' to 45': € 165.-, from 46' to 49': € 190.-, 50' and over: € 210.- Catamarans: up to 40': € 210.-, from 41' to 45': € 230.-, from 46' to 49': € 250.-, 50' and over: € 275.- Starter Pack: mandatory extra to be added to the above daily rates a set fee of € 38.50 per charter. The pack includes: 1 bottle of rum, 2 limes, 1 pack of 6 Coke cans, 1 gallon Water, 1 small bottle of washing up liquid, 1 dish cloth/sponge, garbage bags, 1 roll of paper towels, 1 box of matches, 1 roll of toilet paper in each head</p>							

On Lagoon 500 Sup: generator and air conditioning

The rates include

First & last night at the Dream Yacht Charter pontoon ♦ autopilot ♦ GPS ♦ CD-player & cockpit speakers ♦ dinghy & outboard engine ♦ 2 sets of linen, towels, beach towels per person/week ♦ snorkelling gear ♦ Dream Yacht Charter Guarantee

The rates do not include

Cancellation insurance ♦ transfers airport-base-airport ♦ diesel, fuel and water

The above rates apply for charters of 7 nights minimum



Pricelist 2011 / 2012 in EURO

Dream Yacht Grenadines

Union Island (Chatham Bay), St Vincent (subsidiary base : Blue Lagoon)



Short Term Cruise (not available in period from 18/12 to 07/01)

Journey

3 Days / 2 Nights
4 Days / 3 Nights
5 Days / 4 Nights
6 Days / 5 Nights
7 Days / 6 Nights

Surcharge on the daily rate

+ 100 %
+ 50 %
+ 35 %
+ 15 %
+ 10 %

Embarkation 17h30 / Disembarkation 11h00

Early boarding at 12h00 (noon) = 50% of the daily rate

Long term discount 5% on any charter from 13 nights to 20 nights ♦ 10% from 21 nights to 27 nights ♦ 15% from 28 nights or more
Early booking discount 5% for any charter booked and down paid 180 days or more prior departure date
Repeater discount 5% for any repeat client
Boat show discount 5% for any charter booked on a boat show
Group discount 5% for at least 5 yachts booked
(On the top of the long term discount only three discounts can be cumulated)

Low Season Promotion from 02/06 to 15/12 *(cumulative only with repeater discount)*

Catamarans 10 days at the price of 8, 14 days at the price of 11, 21 days at the price of 16, 28 days at the price of 22

Options: All extras and options paid locally – on spot – are subject to a surcharge of 10%

Skipper € 110.-/night + provisioning
 Hostess/Cook € 90.-/night + provisioning
 Kayak € 20.-/night, € 120.-/1week, € 200.-/2 weeks, € 280.-/3 weeks
 Fishing rod € 15.-/night, € 100.-/1week, € 160.-/2 weeks, € 200.-/3 weeks
 Children safety net € 200.-/charter
 Any crew change during the charter is subject to € 200.- additional cost

Full board

1 to 4 guests on board € 45.-/person/night
 More than 4 guests on board € 40.-/person/night

Transfers Round Trip

Union airport / base

€ 40.-/pers.

One way transfer cost: 50% of the round trip cost

St Vincent airport / base

1 – 4 pers.: € 17.-/pers.

each additional pers. : € 3.-

All-consumables-included-package

Lagoon 420 & 440 € 45.-/night

Lagoon 500 € 60.-/night

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Dream Yacht Grenadines

Union Island (Chatham Bay), St Vincent (subsidiary base : Blue Lagoon)



Security Insurance

Lagoon 500 & 500 Sup
Lagoon 420 & 440

The security insurance is mandatory in case of a skippered charter. Not available for regattas & races.

€ 60.-/night (minimum € 420.-/charter) + a reduced refundable deposit of € 750.- at the base

€ 40.-/night (minimum € 280.-/charter) + a reduced refundable deposit of € 650.- at the base

Security Deposit

To be paid at the base upon embarkation by bank certified cheque, cash, traveller cheques or credit card (Visa and MasterCard only)

If paid by credit card the client should contact his/her bank previously and let them know about the transaction. Should the refundable full security deposit by credit card be refused at the time of embarkation, client will be obliged to subscribe the non refundable security insurance.

One Way Union – St Vincent or St Vincent – Union: € 400.-

Race / Regatta Package

Heineken Regatta	St Martin, 01/03 – 04/03/2012	€ 1 100.-
Antigua Sailing Week	Antigua, 29/04 – 04/05/2012	€ 1 300.-
BVI Spring Regatta	Tortola, 26/03 – 01/04/2012	€ 1 100.-
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Payments

50% of the charter fee to confirm booking
50% of the charter fee plus all booked options 45 days before embarkation

Cancellation fee

More than 90 days	€ 350.-
Between 89 to 60 days before charter start	25% of the charter fee (without options)
59 days and less before charter start	100% of the charter fee (without options)

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All our yachts are very well maintained and undergo regular technical checks. Should a technical failure happen despite our highly professional maintenance, we commit ourselves to repair the failure in the next 4 hours following your call at the base during working hours (8 am to 5 pm). If you loose more than 4 hours (during working hours) we will refund you one full day. If the repair takes more than 1 day, we will provide you with a similar boat or refund you on a pro rata basis. In case of emergency you can rely on our hot line, at any time, 7 days a week.