



PRICELIST 2012 (Euro/Week)

Prices include VAT according to the current Italian legislation

BASES: SALERNO - TROPEA

Early Booking: 10% till 31.01.12 - 5% till 29.02.12

Yacht	Name	Year	Lenght	cab/wc	berths	01.01-20.04	21.04-18.05	19.05-22.06	23.06-03.08	04.08-24.08
						06.10-31.12	22.09-05.10	08.09-21.09	25.08-07.09	

Cruiser-racer line

Salona 34	Laura	09	9.99	2/1	4+2	1298	1410	1848	2163	2400
Salona 37	Simona	08	11.29	3/1	6+2	1'580	1'790	2'210	2'520	3'000
Grand Soleil 40	Philine	04	12,20	3/2	6+2	2'060	2'275	2'495	2'710	3'200
Salona 41	Fast Dream	11	12.50	3/2	6+1	2'493	2'716	3'028	3'245	3'700

Cruiser line

Dufour 365	Feeling	08	11,10	3/1	6+2	1'465	1'680	2'110	2'440	2'850
Sun Odyssey 36i	Marina	07	11.10	3/1	6+2	1'370	1'580	2'000	2'310	2'800
Sun Odyssey 39i	Liana	08	11.86	3/2	6+2	2'000	2'210	2'420	2'630	3'200
Bavaria 40	Vittoria	08	12,35	3/2	6+2	2'080	2'300	2'515	2'732	3'300
Bavaria 40	Galateia	11	12,35	3/2	6+2	2'165	2'380	2'595	2'810	3'300
Dufour 405	Smile	10	12,17	3/2	6+2	2'275	2'495	2'710	2'925	3'400
Sun Odyssey 439	Roberta	12	13.34	4/2	8+2	2'710	2'890	3'290	3'490	4'200
Sun Odyssey 45	Valentina	05	13.72	4/2	8+2	2'600	2'790	3'190	3'390	4'100
Dufour 455	Emotion	07	13,75	4/2	8+2	2'925	3'140	3'575	3'790	4'300
Dufour 455	Passion	08	13,75	4/2	8+2	2'925	3'140	3'575	3'790	4'300
Sun Odyssey 49	Kochab	05	15.07	4/4	8+2	2'990	3'280	3'803	4'150	4'620
Sun Odyssey 49i	Rita	08	15.07	4/4	8+2	3'141	3'677	4'326	4'760	4'800
Sun Odyssey 49	Orchidea	08	15.07	4/4	8+2	3'380	3'690	4'360	4'840	5'000
Bavaria 50	Eva	07	15.40	5/3	10+1	3'410	3'750	4'390	4'830	5'350
Sun Odyssey 52	Roberta	02	15,39	4+1/4+	8+2+2	3'245	3'460	4'010	4'440	5'000
Sun Odyssey 52	Claudia	04	15,39	4+1/4+	8+2+2	3'710	4'015	4'530	4'945	5'800
Jeanneau 53	Claudia	10	16.06	5+1/3	10+2	3'790	4'542	5'191	5'624	6'500
Sun Odyssey 54	Nietta	05	16.60	4+1/4+	8+2+2	3'570	4'200	4'830	5'250	6'300
Lagoon 380	Giulia II	08	11.55	4/2	8+2	3'028	3'358	3'790	4'542	5'100

Exclusive line

Grand Soleil 56	Anna Bolina	04	16.9	3+1/3+1	6+2	5'570	6'200	6'830	7'250	8'300
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teak deck, lead keel, karbon-kevlar sails, electric winches, hydraulic vang, backstay and mainsail base, generator, air condition, electric toilet in owner cabin, television

Luxury line

	year	lenght	guest cabins	berths	01.01-19.05	20.05-28.07	29.07-18.08	
					16.09-31.12	19.08-15.09		
Giannetti Star 73	Alexau	2009	21.99	4	8	17600	20900	23100

Prices include crew (3 members); Extras: gasoline, provisioning, mooring fees

Commission for agencies 15%

BASE: PALERMO

Early Booking: 10% till 31.01.12 - 5% till 29.02.12

Yacht	name	year	length	cab/wc	berths	01.01-18.05	19.05-29.06	30.06-03.08	04.08-17.08
						06.10-31.12	01.09-05.10	18.08-31.08	
Cruiser line									
Cyclades 50.5	Vucciria	08	15.65	5+1/3+1	10+2+1	2'700	3'200	3'900	5'200
Oceanis 473	Giorgia	03	14.30	4/3	8+2	2'500	2'950	3'600	4'700
Cyclades 43.4	Giovanna	06	13.26	4/2	8+2	2'200	2'600	2'900	3'900
Oceanis 423	RoosterBloo	05	13.09	4/3	8+2	2'200	2'600	2'900	3'900
Sun Odyssey 39i	Grillo	08	11.86	3/2	6+2	1'600	2'100	2'300	3'100
Sun Odyssey 36i	Formica	08	11.1	3/1	6+2	1'400	1'800	2'000	2'800

INCLUSIVE

All yachts with standard equipment: GPS with chart plotter; autopilot; electric windlass; CD player; dinghy; Bimini top; Inverter 150 W. WiFi in Salerno free of charge. Standard Mainsail: Salona 34, Dufour 365, 2 x Sun Odyssey 36i, 2 x Sun Odyssey 39i, Grand Soleil 40, Dufour 405, Oceanis 423, Cyclades 43, Sun Odyssey 439, 2 x Dufour 455, Sun Odyssey 49i (Rita), Cyclades 50.5, Lagoon 380, Grand Soleil 56. Furling mainsail: 2 x Bavaria 40, Oceanis 473, Sun Odyssey 45, 2 x Sun Odyssey 49i (Kochab e Orchidea), Bavaria 50, 2 x Sun Odyssey 52.2, Sun Odyssey 53, Sun Odyssey 54

<u>CHECK IN</u>	Saturday	18,00	<u>DISCOUNTS</u>	<u>ONE WAY</u>
<u>CHECK OUT</u>	Friday	18,00	2 weeks 5% - 3 weeks 10% (no August)	
<u>OVERNIGHT</u>	Saturday	09,00	Boat show 5% - repeat client 5% (max discount 15%)	<u>END CLEANING</u>
<u>FEW DAYS CHARTER</u>			<u>DEPOSIT INSURANCE</u>	3 cabins 100 €
2 days 35% of week price			3 cabins 600€ (350€ returned)	4 cabins 130 €
3 days 50% of week price			4 cabins 700€ (400€ returned)	5 cabins 150 €
4 days 65% of week price			5 cabins 800€ (450€ returned)	<u>OPTIONALS</u>
5 days 80% of week price			<u>SECURITY DEPOSIT</u>	Transfer on request
6 days 90% of week price			Cash/credit card (Visa, Mastercard, NO	Parking 10 Eur/day
<u>PAYMENT</u>			up to 39' 1.500 Eur	Bed Linen and Towels 1 Eur/pax
50% at confirmation			40'-47' 2.000 Eur	Blister/week 150 Eur/Week
50% 30 days before charter			49'-56' 3.000 Eur	Outboard 120 Eur/Week
				Safety net 120 Eur/Week