

Yacht's type	Name	Year	Length	Cab/WC	Berths	04/08 - 24/08	30/06 - 03/08	26/05 - 29/06	31/03 - 25/05	01/01 - 30/03	Deposit
							25/08 - 07/09	08/09 - 28/09	29/09 - 12/10	13/10 - 31/12	
Sailing Boats											
SUN ODYSSEY 35	M & M	2006	10,75	2/1	4 + 1	2.350	2.100	1.850	1.600	1.450	2.000
GRAND SOLEIL 37	Fletcher Christian	2006	11,70	2/1	4 + 1	2.500	2.250	1.950	1.700	1.550	2.000
SUN ODYSSEY 35	Monama	2005	10,75	3/1	6	2.600	2.300	2.000	1.700	1.550	2.000
SUN ODYSSEY 37	Mukoko	2004	11,40	3/1	6	2.600	2.300	2.000	1.700	1.550	2.000
CYCLADES 39.3	Kenole	2008	11,97	3/2	6	3.000	2.600	2.300	2.000	1.850	2.000
SUN ODYSSEY 42i	Majo	2010	12,85	3/2	6 + 1	3.700	3.150	2.800	2.400	2.150	2.500
SUN ODYSSEY 42i	Kandaloa	2009	12,85	3/2	6 + 1	3.600	3.050	2.750	2.350	2.100	2.500
SUN ODYSSEY 43	Mopepe	2003	13,21	4/2	8	3.800	3.200	2.850	2.450	2.250	2.500
CYCLADES 43.4	Elengi	2008	13,26	4/2	8	4.100	3.500	3.000	2.600	2.400	2.500
SUN ODYSSEY 45	Molumbe	2005	13,72	4/2	8	4.100	3.500	3.000	2.600	2.400	2.500
SUN ODYSSEY 44i	Keba	2009	13,75	4/2	8	4.300	3.700	3.200	2.800	2.550	2.500
BAVARIA 45 Cruiser	Bimba Malta	2012	14,27	4/3	8	4.500	3.900	3.400	3.000	2.750	2.500
OCEANIS 50 Family	Yaba II	2010	15,42	5+1/3	10 + 1	6.200	5.200	4.500	4.100	3.650	3.000
Catamaran											
LAGOON 421	Sea Oak II	2011	12,61	4+1/5	8 + 2	7.400	6.000	5.400	4.850	4.550	3.500

Prices per week in Euro - valid from 07.11.2011

General Conditions

Short period bookings

- 1 day 30% of the weekly rate
- 2 days 50% of the weekly rate
- 3 days 60% of the weekly rate
- 4 days 70% of the weekly rate
- 5 days 80% of the weekly rate
- 6 days 90% of the weekly rate

Prices include

- VAT
- Insurance RC + Kasco
- Bed linen (1 set per person)
- Final Cleaning (standard)
- Dinghy
- Gas bottle and battery consumption
- Mooring Marina di Scarlino first and last night
- Boarding assistance

Deposit

- Credit Card : VISA - Mastercard
- Deposit reduction
- 2/3 cabins € 150,00 not refundable - reduce deposit to € 500,00
- 4/5 cabins € 200,00 not refundable - reduce deposit to € 800,00
- Catamaran: € 250,00 not refundable - reduce deposit to € 1.000,00

Extras on request

- Easy Pack:** outboard motor + starter kit - 2/3 cabins € 120,00/week
4/5 cabins and catamaran € 140,00/week - Any additional week € 80,00
- Comfort Pack:** outboard motor + starter kit + towels (1 set per person)
internet Key (IT) + inverter 600 W - 2/3 cabins € 160,00/week
4/5 cabins and catamaran € 200,00/week - Any additional week € 80,00
- Towels: € 8,00 per person
- Bed linen: additional set € 15,00 per cabin
- Gennaker: € 100,00/week
- Safety net: up 42' € 150,00 - up 50' and catamaran € 200,00
without installation € 50,00
- Provisioning: € 40,00 for the service
- Transfer: quotation on request

Discounts

- Early booking until 31.12.2011 - 10%
- 5% for 2 weeks charter - 10% for 3 weeks charter
- 5% repeat customer
- 5% boat show

Max discount 15%

Embarkation / Disembarkation

- Embarkation: Saturday 05.00 p.m.
- Disembarkation: Friday 06.00 p.m. + overnight till Saturday 08.30 a.m.