

last update: 18/08/2011

Price list 2012 A - Main base: SALIVOLI

FLEET PRICES IN €	Berths	Cab.	Heads	22.09-09.03	10.03-06.04 08.09-21.09	07.04-03.08	04.08-17.08	18.08-07.09
DUFOUR 405 (10)	6/8	3	2	1.900,00	2.200,00	2.600,00	3.500,00	2.600,00
DUFOUR 425 (07)	6/8	3	2	2.000,00	2.300,00	2.700,00	3.600,00	2.700,00
DUFOUR 425 (09)	6/8	3	2	2.000,00	2.300,00	2.700,00	3.600,00	2.700,00
DUFOUR 425 (10)	6/8	3	2	2.000,00	2.300,00	2.700,00	3.600,00	2.700,00
CYCLADES 43.3 (06)	6/8	3	3	2.000,00	2.300,00	2.600,00	3.500,00	2.600,00
SUN ODYSSEY 439 (11)	8/10	4	2	2.200,00	2.800,00	3.100,00	4.300,00	3.100,00
BAVARIA 46* (08)	8/10	4	2	2.400,00	3.000,00	3.300,00	4.500,00	3.300,00
BAVARIA 49* (04)	10/12	5	3	2.900,00	3.600,00	4.200,00	5.700,00	4.200,00
SUN ODYSSEY 52.2 (02)	6/8	3+1	3+1	3.200,00	3.800,00	4.400,00	5.900,00	4.400,00

MULTIHULLS

LAGOON 440 2 x (07)	8/12	4+2	4	4.600,00	5.600,00	6.300,00	8.100,00	6.300,00
ORANA 44 (08)	8/10	4+2	4	4.200,00	5.200,00	5.900,00	7.600,00	5.900,00

LUXURY POWER BOATS - any base in Italy upon request

RIVA 68 EGO** (05) 2 x 1.550 hp	6/8	3	3	23.000,00	23.000,00	up to 06.07: 23.000,00 from 07.07: 28.500,00	28.500,00	up to 24.08: 28.500,00 from 25.08: 23.000,00
JEANNEAU 42 PRESTIGE** (09) 2 x 425 hp	6/8	3	2	7.000,00	8.000,00	9.500,00	11.000,00	9.500,00

Included in the charter price: VAT, standard equipment as listed below, last mooring night in the marina.

DISCOUNTS: 2 WEEKS: 5% DISCOUNT - 3 WEEKS OR MORE: 10% DISCOUNT (except for August)

EARLY BOOKING DISCOUNT: 7% (for reservations and payments before 31.12.2011 or 6 months before the charter period) (except for August)

BOATSHOW DISCOUNT: 5% - GNI-REPEATED CLIENTS: 5% - MAX DISCOUNT: 15%

EXTRAS	Standard provisioning	Custom provisioning	Skipper	Hostess	Outboarder	Gennaker	Bed linen + towels
Final cleaning € 90,00 3 cabins - €120,00 4/5 cabins € 150,00 for the multihulls	€ 80,00	bill + 15%	€ 150,00 per day	€ 90,00 per day	€ 100,00 per week	€ 130,00 per week	€ 40,00 per cabin

HOW TO BOOK	SECURITY DEPOSIT	SECURITY DEPOSIT FOR MONOHULLS
50% at confirmation. 50% one month before the charter period. Extras at embarkation	To 38" € 1.500,00 - to 43.3" € 2.000,00 - to 50" € 2.500,00 to 52" and motoryachts € 3.000,00 - multihulls € 4.000,00 in cash or by credit card VISA-MASTERCARD-AMERICAN EXPRESS.	€ 150,00 per week (not refundable) + € 300,00 refundable SECURITY DEPOSIT FOR MULTIHULLS € 300,00 per week (not refundable) + € 500,00 refundable

STANDARD EQUIPMENT	CHECK-IN/CHECK-OUT
Furling genoa, GPS, VHF, stereo, electric windlass, electric fridge, autopilot, bimini/sprayhood, hot water, el. cable 220 V, 12 and 220 V plugs, deck shower, weather station, pillows, blankets. *=furling mainsail **=with skipper only (included in the price)	Inventory, explanations and embark on Saturday from 6 pm. Disembark by Saturday 9 am. Return to base by 6 pm on Friday before disembarkation.

INSURANCES	TRANSFERS	BASES
Third party insurance max € 5.000.000,00. All risks insurance for the value of the boat.	Airports: Pisa - Florence - Rome. Transfer possible on request.	Viareggio - Via P. Savi 347 Salivoli - Via Salivoli 29/E

Important note: a sailing licence or an RYA Day Skipper Certificate, or equivalent, is an Italian Government requirement for charters in Italy.

The present price list can be changed without prior notice.