

Seafarer Sailing		2012 BAREBOAT PRICE LIST IN EURO PER WEEK (Valid from 01/09/2011 till 31/08/2012) Athens - Lavrion - Samos - Kos - Rhodes - Paros - Santorini - Skiathos - Corfu - Lefkas * SAMOS - KOS OWN FLEET *						
Sail the Greek Islands								
Yacht model	Built year	Cabins/WC	Period A >13/10 <28/04	Period B 28/04-19/05 29/09-13/10	Period C 19/05-30/06 15/09-29/09	Period D 30/6-28/7 18/8-15/9	Period E 28/7-18/8	
EXCLUSIVE	Jeanneau 57	2011	4+1/4+1	5.800	7.000	9.600	9.700	10.650
	Beneteau 57	2006-07	5/5	5.650	7.450	8.400	9.450	10.700
	Bavaria 55 Cruiser	2010	5/3	4.400	4.500	5.900	6.600	7.800
	Sun Odyssey 54DS	2007-08	4+1/4+1	4.450	5.400	7.350	7.450	8.200
	Oceanis 54	2009	4+1/3+1	3.500	4.200	5.300	5.900	7.000
	Jeanneau 53	2010-11	5/3 or 4+1/4+1	3.800	4.650	6.250	6.350	6.950
	Bavaria 51 Cruiser	2009-10	5/3	3.500	3.800	4.600	5.200	6.000
	Cyclades 50.5	2006-09	5+1/3+1	2.450	2.950	3.750	4.200	4.900
	Sun Odyssey 50 DS	2009-11	4/3 or 3/2	3.000	3.600	4.900	5.000	5.450
	Oceanis 50	2010-11	5+1/3+1	2.850	3.450	4.350	4.900	5.750
	Bavaria 50 Cruiser	2007-08	5/3	3.100	3.400	4.400	4.900	5.400
	Sun Odyssey 49i	2008-11	4/4	2.850	3.500	4.700	4.800	5.250
	Bavaria 47 Cruiser	2009	4/2	2.500	2.700	3.600	4.100	4.600
	Oceanis 46	2009-11	4/2	2.300	2.750	3.500	3.900	4.600
	Bavaria 45 Cruiser	2010-11	4/3	2.500	2.700	3.600	4.100	4.600
	Sun Odyssey 44i	2009-11	4/2	2.500	3.000	4.150	4.150	4.550
	Bavaria 43 Cruiser	2009-10	3/2	1.800	2.100	2.400	2.800	3.200
	Oceanis 43	2008-11	4/2	1.900	2.300	3.000	3.300	3.900
	Bavaria 42 Cruiser	2005-08	3/2	1.700	2.000	2.300	2.650	3.050
	Sun Odyssey 42i/DS	2007-11	3/2	1.850	2.300	3.050	3.150	3.450
Bavaria 40 Cruiser	2008-11	3/2	1.500	2.000	2.200	2.550	2.950	
Oceanis 40	2008-11	3/2	1.500	1.800	2.300	2.500	3.000	
Bavaria 38 Cruiser	2008	3/1	1.300	1.700	1.900	2.250	2.650	
Oceanis 37	2008-11	3/1	1.200	1.450	1.850	2.050	2.400	
Sun Odyssey 36i	2008-11	3/1	1.400	1.700	2.250	2.350	2.550	
Bavaria 34 Cruiser	2008	2/1	1.250	1.550	1.750	1.900	2.450	
Oceanis 34	2009-11	3/1	1.050	1.300	1.650	1.850	2.150	
Bavaria 31 Cruiser	2008	2/1	1.100	1.300	1.500	1.650	2.200	

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COMFORT	Ocean Star 56.1	2006-08	4+1/4+1	3.500	4.200	5.300	5.900	7.000
	Ocean Star 56.1	2003-10	5+1/5+1	3.500	4.200	5.300	5.900	7.000
	Sun Odyssey 54DS	2003-05	4+1/4+1	3.900	4.800	6.400	6.500	7.100
	Oceanis 523	2006-07	5/5	3.800	4.600	5.850	6.550	7.700
	Ocean Star 51.2	2005-08	3+1/3+1	2.400	2.900	3.700	4.100	4.950
	Ocean Star 51.2	2001-07	4+1/4+1	2.400	2.900	3.700	4.100	4.950
	Sun Odyssey 49/DS	2004-06	4/4 or 4/3	2.400	2.900	3.900	4.000	4.400
	Harmony 47	2006	4/2	1.900	2.400	2.800	3.050	3.500
	Bavaria 46 Cruiser	2005-08	4/2	2.200	2.500	3.100	3.500	4.000
	Sun Odyssey 45	2005-06	4/2	2.100	2.550	3.400	3.500	3.850
	Bavaria 44 vision	2007	3/2	1.900	2.000	2.600	3.000	3.650
	Cyclades 43.4	2006-07	4/2	1.650	2.000	2.550	2.900	3.350
	Oceanis 423	2003-04	4/3	1.400	1.700	2.150	2.450	2.850
	Cyclades 39.3	2006	3/1	1.200	1.450	1.800	2.050	2.400
	Bavaria 39 Cruiser	2005-07	3/2	1.350	1.650	1.800	2.400	2.700
Oceanis 373	2004-05	3/1	1.100	1.300	1.650	1.880	2.200	

Bavaria 37 Cruiser	2007	3/1	1.300	1.600	1.900	2.250	2.650
Bavaria 36	2003-05	3/1	1.250	1.300	1.700	1.900	2.200
Oceanis 343	2005-08	3/1	1.050	1.300	1.650	1.850	2.150
Bavaria 33 Cruiser	2006	2/1	1.000	1.300	1.450	1.600	2.100
Bavaria 32 Cruiser	2005	2/1	1.000	1.250	1.350	1.500	1.900
Sun Odyssey 32	2002-05	2/1	850	1.000	1.300	1.400	1.500

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STANDARD	Sun Odyssey 52.2	1998-03	4+1/4+1	2.500	3.050	4.100	4.200	4.600
	Ocean Star 51.1	2000	4+1/4+1	2.300	2.800	3.600	4.000	4.800
	Alfa 51	2002-04	5/5 or 5/3	2.300	2.800	3.600	4.000	4.950
	Bavaria 50	2000-02	5/3	2.000	2.250	2.850	3.200	4.200
	Bavaria 49	2003-04	5/3	2.650	3.000	3.600	3.800	4.500
	Oceanis 473/473.3	2002-04	4/2 or 4/3	1.600	1.950	2.450	2.750	3.250
	Bavaria 47	2000-02	4/3	2.000	2.200	2.800	3.100	3.850
	Oceanis 461	1998-02	4/2	1.500	1.800	2.250	2.580	3.000
	Sun Odyssey 45.2	2000-02	4/2	1.700	2.050	2.750	2.850	3.100
	Bavaria 44	2002-04	4/2	1.900	2.300	2.700	2.950	3.400
	Sun Odyssey 43/DS	2002-04	4/2	1.500	1.800	2.400	2.500	2.750
	Bavaria 42	1999-01	4/2	1.300	1.650	1.850	2.500	2.800
	Oceanis 411	1998-02	4/2	1.300	1.560	1.950	2.190	2.600
	Bavaria 41	2003-04	3/2	1.300	1.500	1.700	2.000	2.400
	Bavaria 40	2001-02	3/2	1.300	1.450	1.700	2.000	2.400
	Sun Odyssey 40	2002	3/2	1.250	1.500	2.000	2.100	2.300
	Oceanis 393	2002-04	3/2	1.200	1.420	1.820	2.050	2.400
	Sun Odyssey 37	2000-03	3/1	1.150	1.350	1.800	1.900	2.050
	Oceanis 331	2000-02	3/1	900	1.100	1.400	1.580	1.850
	Oceanis 323	2004	2/1	900	1.050	1.150	1.300	1.700

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CATAMARANS	Lagoon 500*	2006-09	5+2/6	7.900	9.600	12.900	12.900	14.100
	Lagoon 470*	2004	4+2/5	5.200	6.300	8.000	8.800	10.500
	Nautitech 47	2006-09	4+2/4	4.600	5.600	6.800	7.500	8.800
	Bahia 46	2002	4+4/4	3.400	4.300	5.300	6.000	6.800
	Lagoon 450	2011	4+2/4	4.600	5.600	6.800	7.500	8.400
	Lagoon 440	2006-08	4+2/5	4.100	5.100	6.400	6.900	7.900
	Nautitech 441	2011	4+2/4	4.000	5.000	6.300	6.800	7.800
	Nautitech 44	2007-09	4+2/4	3.600	4.300	5.400	6.000	7.200
	Belize 43	2001	4+2/3	2.600	3.100	3.900	4.200	5.000
	Lagoon 420	2007-09	4+1/5	3.400	4.300	5.300	6.000	6.800
	Lagoon 410	2005-06	4+1/5	2.500	3.000	3.800	4.100	4.900
	Lagoon 400	2010-11	4+2/4	3.200	4.000	4.700	5.500	5.900
	Nautitech 40	2011	4+2/2	2.700	3.200	4.000	4.300	5.100
	Nautitech 40	2006	4+2/2	2.500	3.000	3.800	4.100	4.900
	Lavezzi 40	2005-6	4/2	2.500	3.000	3.800	4.100	4.900
	Lagoon 380 S2	2007-11	4+2/2	2.300	2.700	3.400	3.600	4.200
	Lagoon 380	2002-06	4+2/2	1.900	2.300	3.000	3.300	3.800
	Athena 38	2002	4+2/2	1.900	2.300	3.000	3.300	3.800

SEAFARER EXCLUSIVE & OWN FLEET OF SAMOS & KOS

CATAMARANS MARKED WITH * ARE OBLIGATORY OFFERED SKIPPED AT EXTRA COST

Apart of the listed models, we can offer any other upon request

2012 GENERAL TERMS & CONDITIONS

Price discounts:	Embarkation:	Saturday: at 17.00pm		
10%-early booking valid until 31/01/2012				
5%- 2 weeks charter				
10%- 3 weeks charter	Disembarkation:	Saturday: at 09.00am		
15%- 4 weeks charter				
5%- repeat clients				
5%- boat show				
Maximum discount 15%	The yacht should be returned at the base a day before the end of the charter at 18.00 pm			
Included in the price:	Not included in the price:			
VAT, yacht equipment, yacht insurance, dinghy with outboard engine, gas bottle, linen	Fuel, water, provisions, end cleaning (35€ per cabin)			
Crew (require their own cabin):	Payment Terms:			
Skipper: 150€ per day plus food provision	50% upon booking confirmation			
Hostess 130€ per day plus food provision	50% 30 days prior embarkation			
Extra services:	Transfers, provisioning, hotel accomodation can be arranged upon request			
All extras requested should be paid in cash upon embarkation				
One way fees	Athens-Lavrion:	150€	Athens-Corfu:	1000€
	Athens-Cyclades:	500€	Athens-Skiathos:	700€
	Athens-Dodecanese:	850€	In between Dodecanese:	450€
	Athens-Lefkas:	900€	In between Ionion:	450€
Security Deposit	Depending on yacht size, payable via Visa, Master or American Express upon embarkation. Specifically for 30-40ft 1.500€, 41-45ft 2.000€, 46-52ft 2.500€, 53-57 ft 3.000€. For catamarans up to 43ft 2.500€ and 3.000€ over 43ft.			
Cancelation Booking Policy	More than 90 days before embarkation, 250€ (dossier fees)			
	Between 90-60 days before embarkation, 30% to the total charter fee			
	Between 60-30 days before embarkation, 50% to the total charter amount			
	Less than 30 days before embarkation, 100% to the total charter amount			